

Scottish Egg Producer Retailers Association

MARKET REPORT

www.scottisheggs.co.uk

sepramail@gmail.com

Date: 6th March 2015

| | Size | V. Large | Large | Medium | Small |
|---|---------------|-----------------|------------------|---------------|---------------|
| Farm to Shop | Prices | £1.49 | £1.25 | £1.15 | 80p |
| Scottish Wholesaler | Prices | £1.30 | 95p | 85p | |
| English Wholesaler | Colony F/R | £1.20 | 96p | 86p | 65p |
| | | £1.60 | £1.50 | £1.20 | 90p |
| | | £1.35 | £1.15 | £1.10 | 85p |
| | | £1.75 | £1.70 | £1.50 | 90p |
| Packer / Producer Contracted average Price | | | | | |
| | | Organic | FreeRange | Barn | Colony |
| | | £1.30/£1.45 | 85p/£1.05 | 75p/95p | 65p/85p |
| Producer / Consumer | | V. Large | Large | Medium | Small |
| - Colony | Prices | £2.00 | £1.85 | £1.40 | 90p |
| - Free Range | Prices | £3.00 | £2.35 | £1.93 | £1.05 |
| Free-Range to Farm Shop | Prices | £1.75/£2.25 | £1.31/£1.91 | £1.15/£1.45 | 95p |
| Central Egg Agency | Colony F/R | £1.10 | 95p | 85p | 70p |
| | | £1.55 | £1.50 | £1.35 | £1.05 |
| Imported Continental Prices in Bulk | | | | | |
| Dutch Eggs | Barn | 95p(+2p) | 85p(+1p) | 79p(+2p) | 70p(+5p) |

The market, right now there is no market, as there is as good as no eggs available, certainly home produced ones.

Although it looks like a no change price wise, the comment is if we had any spare eggs they would be considerably dearer, packers and wholesalers are scouring the country for eggs.

The only eggs available are imported with Polish and Spanish available in Scotland we have heard of Spanish on offer at Large 67p Medium 63.5p with a best before date considerably longer than the EU legal requirement.

All the big packers are short ordering their supermarket customers as demand has increased so much with all the price cutting.

Is it going to be a blood bath or the best thing for our industry, it started with Tesco saying that they would match prices with Aldi, there egg sales shot up, now Morrisons, Sainsbury's and Asda have

followed suit, we all know that the big supermarkets have been steadily hiking the percentage mark up on their eggs for a great many years, if this is being reduced to a more realistic level without forcing the price down to their suppliers this could be good with demand increasing consistently with eggs.

Supermarkets used to go for higher volume and lower mark up when they were gaining market share, but once achieving dominance it has been increase mark up and squeeze suppliers for mega profit.

But if the supermarkets decide to squeeze their suppliers further as they will be well aware that the market will come back into balance with possibly surplus in early summer we might well have a blood bath.

But the so called discounters, are reducing their prices with several offering 15 egg packs from £1.00 to £1.19 as they wish to hold and increase their market share as Aldi as an example who market throughout the EU have the dearest eggs in Britain and the cheapest in Germany and Spain so have the ability to reduce prices even further and as they are privately owned are happier with a much lower profit while our big supermarkets are all PLC's and require large profits to keep their city investors happy.

Is this the stick that will break their back and control?

PSA publishes findings on egg production sustainability

A group of scientific papers has been published detailing the initial results of a broad study on several areas relating to the sustainability of three different commercial-scale egg production systems (conventional cage, enriched colony and cage-free aviary).



The research, published in the latest issue of Poultry Science, a journal of the Poultry Science Association (PSA), was conducted by the Coalition for a Sustainable Egg Supply (CSES), a multi-stakeholder group comprising more than two dozen members, including food manufacturers, research institutions, scientists, restaurants, food service and retail companies, egg suppliers, and nongovernmental organizations (NGOs).

Sustainability of the entire egg production system

"The goal of our project was not to make a determination that one type of layer housing system is better or worse than another. Rather, what we wanted to do was to provide some hard data to stakeholders on

the tradeoffs between the different types of housing vis-à-vis key aspects of the sustainability of the entire egg production system. This will enable them to make better informed decisions with respect to questions concerning these systems – decisions that will no doubt reflect the specific values that they bring to this issue," said Dr Joy A. Mench, a professor of animal science at the University of California, Davis, and the co-scientific director of the project, along with Dr. Janice Swanson of Michigan State University.

5 key areas examined

The CSES research was facilitated by the Center for Food Integrity, a not-for-profit organization dedicated to building consumer trust and confidence in today's food system by bringing together diverse stakeholders to address the issues most critical to consumers.

The CSES project looked at the effects of the three housing systems on five areas related to a sustainable egg supply:

- Hen health and well-being
- Food safety and quality
- Environment
- Worker health and safety
- Food affordability

Nine papers from CSES detailing the first research results will appear in the latest issue of Poultry Science. Additional results will be forthcoming, said Dr Mench.

"To our knowledge this is the first time that all of the key aspects relating to egg production sustainability have been studied at the same time and at the same place. Due to the growing importance of sustainability debates in our national conversation, we felt it made sense to present these initial findings together as a special section in a single issue of Poultry Science," said Editor-in-Chief Dr Tom E. Porter.

9 papers available for download

The nine papers, listed below, are available for download from Poultry Science:

- [The Coalition for Sustainable Egg Supply project: An introduction \(J.C. Swanson et al\)](#)
- [Comparative evaluation of three egg production systems: Housing characteristics and management practices \(Y. Zhao et al\)](#)
- [Impact of commercial housing systems and nutrient and energy intake on laying hen performance and egg quality parameters \(D. M. Karcher et al\)](#)
- [Effect of rearing environment on bone growth of pullets \(P. Regmi et al\)](#)
- [An examination of the utility of heterophil-lymphocyte ratios in assessing stress of caged hens \(Paul F. Cotter\)](#)
- [Environmental assessment of three egg production systems—Part I: Monitoring system and indoor air Quality \(Y. Zhao et al\)](#)
- [Environmental assessment of three egg production systems—Part II. Ammonia, greenhouse gas, and particulate matter emissions \(T. A. Shepherd et al\)](#)
- [Microbiological impact of three commercial laying hen housing systems\(D. R. Jones et al\)](#)
- [Effects of housing system on the costs of commercial egg production \(W. A. Matthews et al\)](#)

Ovostar Union reports profit despite market turbulence

Ukraine egg producer, Ovostar Union ended 2014 with a net profit of US\$ 23.1 million despite the fall of the exchange rate of the country's currency hryvnia against dollar and the general problems of the Ukraine economy last year.

In 2013, the company's profit totaled US\$ 31.2 million, which was 34% higher than in 2012. In 2014, the company reduced its revenue compared with 2013 by 6.72% or US\$ 5.4 million to US\$ 74.9 million, according to the company's official figures.

Devaluation of the hryvnia

It is noted that the results in dollar terms reduced compared with the previous year because of the continuing devaluation of the hryvnia. From January 2014 to January 2015 the exchange rate of the Ukraine's currency dropped four times against dollar.

The company stated that its activities last year had not been affected by the armed conflict in the east of Ukraine. This conflict in particular brought losses for other Ukrainian poultry producer, agricultural holding MHP, which had to temporary close its farm Shahtersky Nova in the Donetsk Oblast.

Strong export growth

The company's operational results among other have been supported by strong indicators of export growth, which according to official data tripled last year and amounted to 89 million pieces.

[Vladislav Vorotnikov](#)



Professor Sally Solomon Passes Away

26 February 2015

UK - It is with great sadness that we report the death of Professor Sally Solomon of the University of Glasgow (retired).

WPSA UK Branch President, Vicky Sandilands, has passed on the very sad news of the sudden death of a dear friend and Past President of WPSA UK, Professor Sally Solomon.

Sally passed away with her family around her, following a brief but unsuccessful battle against a very aggressive cancer, discovered only three weeks ago.

She will be laid to rest in her adopted home of Brantome, France, where she and her husband Roger have spent so many happy years.

In October last year, Professor Solomon and her University of Glasgow colleague, Professor Maureen Bain, were jointly awarded the Howie-Surgenor Cup for significant contribution to the Scottish Poultry industry by the Poultry Club of Scotland.

Presenting the award in her absence, Scottish Poultry Club committee member Chris Baxter said: "Professor Solomon has provided specialist knowledge and advice to the Scottish industry on egg formation and shell quality.

"Her knowledge and advice has helped the poultry industry around the world to change for the better and to deal with the challenges that have faced us over the years."

Sally could explain the complexities of the shell and how it is built up and how changes in diet and protein levels affected the shell, resulting in big improvements in shell quality and colour and a reduction in downgrades, allowing quality eggs to be marketed from the increased production of our modern hens.

Professor Solomon will be greatly missed. Our thoughts are with Sally's family and many friends.

What do you call an egg in a shell suit?

An egg!



Are your birds worm free? *Don't forget*
Flubenvet TRADEMARK
The Only Licensed Poultry Wormer

For further information please contact:
Janssen Animal Health, PO Box 79, Saunderton, High Wycombe, Bucks HP14 4HJ
Tel: 01494 567555 Fax: 01494 567556
E-mail: ahealth@jacgb.jnj.com

Contact: Philip Macdonald
Tel: 0191 253 7329
Mobile: 07748 180808

Flubenvet contains Flubendazole ©JAH/02/03

JANSSEN
ANIMAL HEALTH

